

Zero Waste to Landfill

“The Ultimate Recycling Machine”

Reduce and Reuse



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Spartanburg
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Sheer
Driving Pleasure

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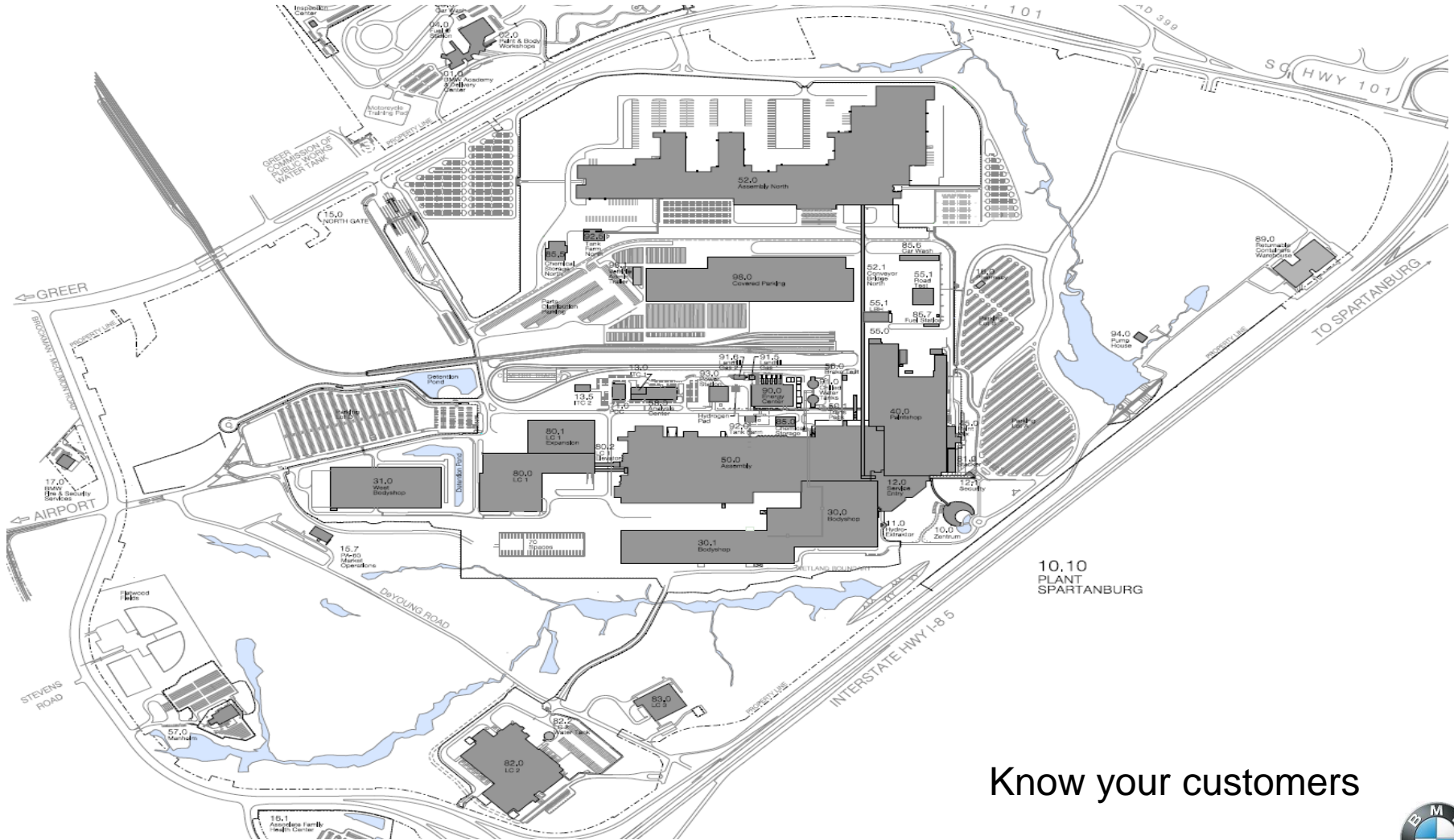
1. Know your scope
2. The Basics
3. Metrics
4. Identify the Obstacle's
5. Reduction Projects
 - a) Wood/Pallets
 - b) Metal
6. Reuse Projects
 - a) Purge Solvent
 - b) Di Purge Solvent
7. Questions



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The Playing Field



Know your customers



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Segregate at the Point of Generation.

Use of X-frames, with sort lids. Each X-frame or blue bin is properly labelled to promote segregation

Green Team: Creation of Assembly management associates to help promote recycling.

- Select responsible team members
- Recycling leaders in their area
- Recycling resource for questions
- Promote segregation in their area
- Kill recycling myths or squash any negative recycling rumours

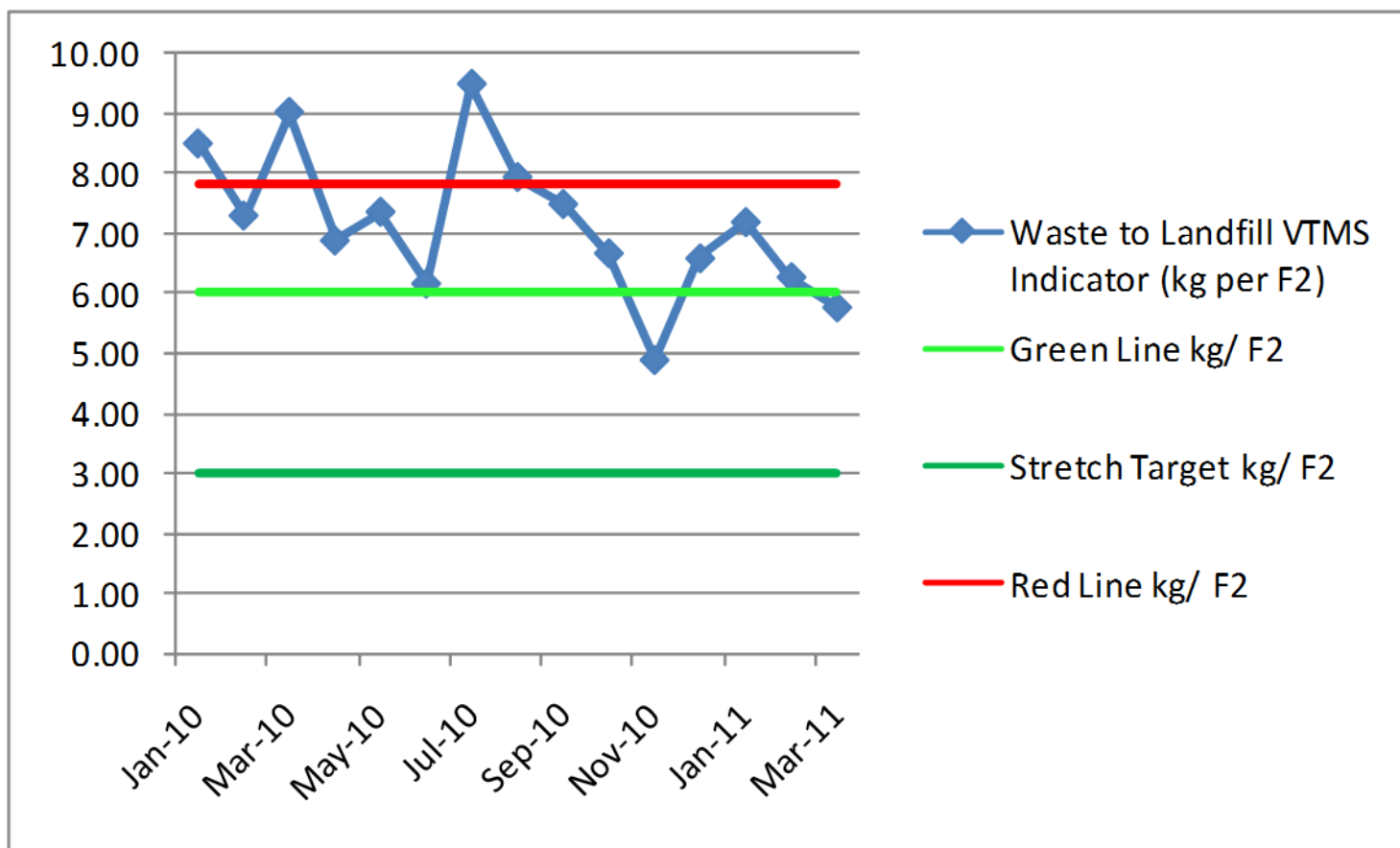


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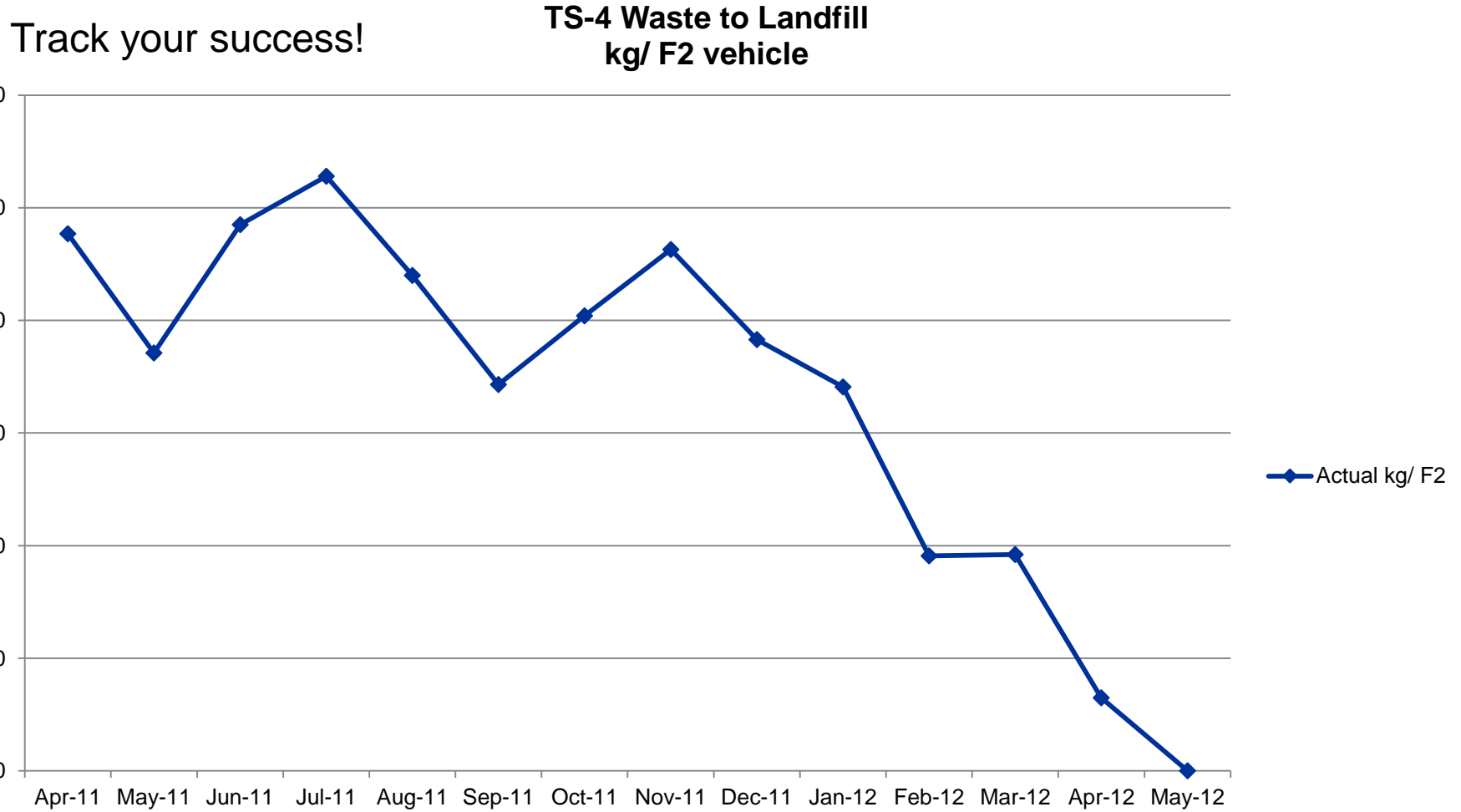
You have to know where you are in order to know where you want to go.

Create a base line....



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Identify your road blocks for reducing or reusing your waste.

Packaging changes pushed down from AG: Munich or the suppliers

- *More or less content, type of content, effects*
 - *% returnables vs one way packaging*
 - What if any can be recycled
 - Collection method
 - Available recycling markets for new content

Internal guidelines or policies

- Speak with colleagues and industry connections
- Get associate feedback from shop floor



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Reduction Project: Wood waste

- Current wood waste operations
 - *Utilizing data from a 4 month sample period in 2012 the following information was extrapolated to represent an average 12 month operating cycle*
 - BMW currently pays Nexeo \$75.60 for each trailer of wood pallets removed from production-Nexeo incurs \$18-\$25 loss on each pull
 - Approximately 20 pallet trailers/week
 - 1000 trailers per year-BMW cost \$75,600
 - 13m lbs of wood waste generated
 - Major opportunity for cost reduction and balanced relationship



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Future

- Stationary wood grinding option
 - *Potential benefits, cost reduction, and sustainability*
- Pricing remains static for BMW@ \$75.60 for each trailer of wood pallets removed from production-The total number of trailer pulls would be reduced by approximately 33-50%.
- 500-650 trailers would net a cost savings for BMW from \$26,460-\$37,800
- Source for ground material
 - Boiler fuel
 - Fuel cubes
 - Mulch product (will require additional investment for colorization)
 - Current vendor supply plan is well established in the local area-sources are awaiting material



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Trial



SOP



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Reduction project; metal waste

Metal recycling program

- Maximize loads for transportation efficiency.
- Increase refund through better segregation.
- Create a knowledgeable team to carry out the plan
- The starting point:
 - Initial cost: \$95,000.00
 - ROI: Completed in 6 months



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Metal Recycling program

Never settle for the current process, look for optimizations.

– Utilize networking and vendors to create a better program, do not hesitate to call in an expert.

– The Next level:

- Total cost: Refund deduction
 - \$2500 a month
- Increased revenue by 60%
- Decreased trans by 50%



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Reuse options

1. Purge Solvent

2. Di Purge

- Several projects were kicked off to see if there was a possible way to reuse the waste streams on site.
- Explored external uses, for Beneficial reuse.
 - ✓ Better option, does not reflect negatively on amount of waste generated.
 - ✓ Ships out as product with a chance to generate revenue.

Thank you for your attention.



Questions? Perguntas? Fragen?
¿Preguntas? 问题吗?